



\* PROFESSIONAL \* QUALITY \*  
\* EXPERIENCED \*

-- TUNING -- REPAIR --  
-- RECONDITIONING -- REBUILDING --  
-- MOVING --

**(207) 448 - 9330**

Email: [parksandsons@localnet.com](mailto:parksandsons@localnet.com)

Web: [parksandsonspiano.com](http://parksandsonspiano.com)

Aroostook, Washington, & Penobscot  
Also parts of New Brunswick, Canada  
For other locations please call.

In addition to our affordable service pricing  
we also offer these special discounts:

- ❖ **Introductory Discount**
- ❖ **Multiple Tunings Discount**
- ❖ **Referral**
- ❖ **Group Discounts**

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- See back cover for price list and discounts -

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### **Want to know the date your piano was manufactured?**

Call or Email with the serial number and Piano  
Manufacturer's name and we will provide you with the year  
the piano was built and a brief history on the company...

**FREE**

## Some of Our History

Ronald G. Parks spent 40 years in the piano service fields providing professional tunings and technical work to private customers and for many well known celebrities and concert pianists at major concert events.

After approximately 35 years of employment with many well known and highly respected businesses he began his own business in the Maryland, Pennsylvania and Greater D.C. area.

While employed in Maryland he was joined by his youngest son Richard, whom he helped train in the tuning and technical field. Richard also apprenticed under a PTG Certified Rebuilder & Technician.

In 2005 the family moved to Maine and soon after suffered the loss of Ronald.

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Today we are attempting to carry on with a piano service founded on the Christian family values that lead us to do the best job we can, honestly and with the customer's best interest in sight.

From a Spinet to a 9' Concert Grand we strive to get every piano to perform to it's utmost ability. We hope you will allow us to provide affordable, quality service to your piano.

We are also available for help with any questions you may have about the care of your instrument.

**“ PIANO SERVICES MADE AFFORDABLE ”**

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Weston, Maine

## How Often To Tune?

The frequency of tuning is highly dependent on both the instrument, the player, and the environment the piano is kept in. While some will suggest having an instrument tuned two or three times, maybe even four times, a year - we find that on average a piano that is kept in a reasonable environment can be satisfactory when tuned once or twice a year (usually May and October). Many times have we recommended that a piano need not be tuned more than once a year, but this is based on that particular piano, the player's needs, and the environment the piano is kept in. Of course a piano player who is more demanding of their instrument will want more frequent tunings.

Another thing to keep in mind when deciding how often to have your instrument tuned is that unless the instrument is in storage, no piano - no matter quality - can be expected to keep it's tune for more than a year. Having a piano tuned less than once a year may seem to save money initially but this is usually made up for by the fact that a piano that has fallen badly out of tune will usually require what is called a Pitch Raise before being Tuned. In fact an instrument neglected for two or more years could require more than one pitch raise before it will hold a tuning. A pitch raise stabilizes the piano for the tuning, if the piano was tuned without a pitch raise it would very soon (sometimes even before the tuner leaves) be back out of tune. A pitch raise is usually half the cost of a normal fine tuning.

So the advantages of having a piano tuned at least once a year can actually save the owner money.

In closing it should be noted that institutional pianos (those in schools, churches, and other non-private locations) usually will need at least two tunings a year as these get heavy use and are usually subject to large swings in temperature and humidity.

Parks & Sons provides tuning, repair, regulation, reconditioning, rebuilding, and moving - all at reasonable and affordable fees.

If you would like more information about piano care (or any other piano subject) please call or email.

## **Current Prices** (as of 01/01/2010)

<b>Fine Tunings</b> .....	<b>\$75.00</b>
<b>Pitch Raises</b> .....	<b>\$37.50</b>
<b>Repairs</b> .....	<b>(Please Call)</b>
<b>Appraisals*</b> .....	<b>\$50.00</b>
<b>Service Call</b> .....	<b>\$40.00</b>

A travel surcharge may apply  
Please call or see website for details

## **We Offer These Discounts\*\***

### **\$5 Referral Rebate**

Refer a friend or neighbor and receive a Referral Credit when they receive their first service visit.

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### **\$5 Group Discounts**

When you join with a friend or family (situated within 20 miles of each other) to receive service on the same day, each receive a \$5 discount on service.

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### **\$10 Introductory Discount**

Per piano to Schools, Academies, Churches, and other organizations on the first visit.

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### **\$5 Multiple Tunings Discount**

Per piano.. When we provide tunings to 2 or more pianos at the same location.

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**For any other service please call or email.**

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If you are not in need of service please pass this brochure along to someone who may be.

Thank you.

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\* An Appraisal is a complete piano inspection in writing including: current piano information and value, repairs needed and costs, and piano value if repairs are completed.

\*\* Certain discounts may not be combined. Please call.